

## Management

### Why Lloyd Morgan?

Senior Management positions and career guidance is the specialisation of the Lloyd Morgan Management business.

With a team of experienced industry experts, we can design a campaign tailored to the specific needs of your business and ensure that all due diligence is performed before appointing and retaining the individual to drive and manage your business. Through our network we can actively identify candidates from the Asia/Pacific region, ensuring that all senior executives are considered before submitting a shortlist of experts who can do the job. Cultural fit is imperative at this level. By spending time with your business and becoming a true partner, we can minimise the risk of hiring someone who doesn't emulate the values and motivators within your organisation.

As a senior executive looking for your next career move you are given a challenging interview, with a focus on professional and personal development designed to ensure that we understand all of your drivers and motivators. The person you meet will be an industry expert, and they will challenge you in regard to your career and aspirations. Executives have commented that their meetings with our experts are both memorable and inspiring, leaving with clear guidance and expectations as to how to progress to the next stage in their career.

Lloyd Morgan also recognises that some senior managers have had considerable time since their last formal interview – a fact that a lot of people overlook when putting forward senior candidates to potential opportunities. We can help to refine your approach and personal representation by focusing your energy on points of difference throughout your career. Throughout either a consultation or recruitment campaign, you will be provided with all the necessary tools and information to allow you to represent your personal brand and career both professionally and efficiently.

Whether you are an individual in need of a career assessment or a business looking to identify your next business leader, Lloyd Morgan management is designed specifically to provide a solution focused approach through regional knowledge and industry specialisation.

### Candidates

In the current climate, most professional disciplines across industry are at record lows, with shortages hitting businesses hard. Because of this it is even more vital to apply a confidential, collaborative approach in assisting our candidates in furthering their careers. This is when the insight and expertise of our consultants is vital, as they are up to date with latest recruitment trends, salary expectations, inside information and general industry knowledge. Most of our consultants are members of industry associations relevant to their particular disciplines so meet regularly with the people that they recruit for, and receive latest media and industry news first hand.

### Clients

Our clients are among the best known and well established, and have relied on our services for a number of years, often following a particular consultant. This relationship driven style has been built around our consultants' reputation and success in the market place, with the trust and confidentiality bestowed upon them paramount to their success. Dialogue is always open and honest, and advice is both received and given in equal measure, more often than not resulting in a timely and successful outcome.

If we can assist you or your business, we look forward to having a confidential discussion to take you to that next level.